



# ASIAN INSTITUTE OF AVIATION

PROFESSIONAL PILOT & CREW TRAINING CENTER

SUBIC BAY, PHILIPPINES

# DREAM. BELIEVE. FLY WITH US



Asian Institute of Aviation-AIA

[www.asianinstituteofaviation.com](http://www.asianinstituteofaviation.com)

# COMPANY PROFILE



**The Asian Institute of Aviation (AIA), as a premier flight training school, is responding to the challenge of producing world-class, professional pilots.** The AIA curriculum aptly meets global standards: those required by the International Civil Aviation Organization (ICAO), the Federal Aviation Administration (FAA) and the European Aviation Safety Agency (EASA). AIA is a corporation registered with the Securities and Exchange Commission (SEC) of the Philippines under Asian Institute of Aviation – Planters Aviation Corporation or AIA-PAC with SEC registry number CS04715.

AIA is majority-owned by Planters Product Inc. (PPI), a well-established Philippine company operating for over 50 years now. PPI's roots go way back 1963, as a multinational corporation called Esso Standard Fertilizer and Agricultural Chemical Company. In 1970, it was purchased by the country's largest cooperative of sugar planters, the Sugar Producers Cooperative Marketing Association, and renamed Planters Products, Inc. Aside from PPI's significant contribution in Philippine agriculture, the company also owns aircrafts and leases a hangar in the Manila General Aviation Area. This infusion assures our clients' well-founded confidence on a professional, reliable and strong organization.



AIA is also an Approved Maintenance Organization (AMO) with License Number 114-12, duly certified by the Civil Aviation Authority of the Philippines (CAAP) to inspect, maintain and repair aircraft Airframe, Power Plant and Propellers. As one of the most reputable maintenance organization in the Philippines, AIA houses factory-trained aircraft mechanics and is relied on by general aviation companies and individual operators for their aircrafts' periodical check, repairs and engine overhauls.

AIA, as a Fixed Base Operation (FBO), offers local and international 24/7 flight support services such as facilitation of over flight and landing permissions for ad-hoc and scheduled flight operators.



# VISION

*Asian Institute of Aviation aims to be the benchmark of an integrated Ab-Initio Pilot Training Program in the Asia Pacific, the region's source for innovation and world-class excellence.*

# MISSION

*We are committed towards the enhancement of the typical aviation training system provided in the region, to providing a climate that facilitates the highest standards of academic, skill achievement and knowledge discovery. We believe training is our craft; our commitment to excellence the difference.*

## PILOT COURSES

### **AB-INITIO PACKAGE (CPL w/ME & IR Package approximately 14-month program)**

A unique package offered by the school designed to help aspirants obtain a Commercial Pilot License with Multi-Engine and Instrument Rating, the basic and complete license needed by a student to jumpstart his/her professional airline pilot career. The package includes all the necessary documentation the student would need within the duration of the course.



## OTHER PILOT COURSES

**Private Pilot License Course (PPL)** – A PPL is the first license that must be obtained by the aspiring student to advance to his/her next pilot career. The PPL Course is comprised of approximately 120 hours of classroom studies, 5 hours of flight simulator and 40-45 hours of Single-Engine Flight Training. A PPL allows one to fly non-commercial flights such as flights with family or friends.

**Commercial Pilot License Course (CPL)** – CPL is the most important license requirement for pilots imposed by the airlines or private flight operators on cargo or passenger flights. The CPL course is comprised of approximately 120-140 hours of classroom studies, and a minimum 110 hours of flight training on top of the 45 hours gained during PPL Training. CPL holders are allowed to work in an airline or private company thereby gaining additional trainings on larger and more complex aircraft such as Boeings and Airbuses.

**Instrument Rating Course (IR)** – is not a license, it's a type of qualification that is stamped/placed on the license of a CPL holder. IR Training is comprised of approximately 20 hours of classroom training and 20 hours of flight simulator training. On the IR Training, students are taught to fly during night and during low visibility scenarios by just using flight navigational instrument.

**Multi-Engine Rating Course (ME)** – like the IR, is not a license. This is also a type of qualification that is stamped/placed on the license of a CPL holder. During the PPL to CPL stage, students are usually taught to fly single engine aircrafts, but on the ME training, students are taught to fly aircrafts with two engines. This is a very important training since almost 100% of airlines use two or more engine aircrafts.

**Flight Instructor's Course (FI)** – Open for PPL or CPL holder who would like to impart their knowledge and skills to aspiring pilots. This course would take approximately 6-8 months to complete. An FI license holder can work as an FI to any school for pilots thereby allowing him to build-up flying hours and experience, and giving him/her an edge when applying in an airline.



# AIA HIGHLIGHTS

## WHY CHOOSE AIA TO START YOUR PILOT CAREER?



At AIA, we took it upon ourselves to worry about all the stuff involved in jumpstarting your pilot career. We handle these worries so you need not worry. We ease out the single and hardest step in every pilot's journey to a thousand miles by designing our program to be fun, interactive and enjoyable (even for those who labeled themselves zero-knowledge in aviation). We assuage fear by being there, ever-ready to take that leap of faith with you.

Our commitment to excellence and quality of training led us to acquire and utilize state of the art equipment, facilities and an environment conducive to learning. We are your best choice in today's market, custom-fitted almost to perfection.



### CESSNA 172

A four-seater aircraft trusted by pilots all around the globe for decades. Most of the successful airline pilots worldwide started with this easy-to-fly, sturdy, reliable and nice-looking aircraft. Other schools use this aircraft as advanced equipment. In AIA, this is but the first aircraft AIA students will handle for their basic, Single-Engine Training.

### PIPER SENECA

Is an American Twin-Engine aircraft powered by Lycoming engines. For the Multi-Engine advanced stage of flight training, AIA students are trained on this 6-seater higher power aircraft.



# Simulator

AIA's flight simulator is the top of the line of the Red Bird Simulator family. It has three (3) axis full - motion with a flight control realism feature. The MCX is a dual yoke that is geared towards Crew Resource Management (CRM) and two pilot cockpit training. With features like 200 degrees visuals, a fully enclosed cockpit, quick-change configurations, scenario-based training compatibility and an electric motion platform, our MCX simulator serves up a level of realism that is unavailable in other training devices on the market. It is FAA approved and rated level 6 by the CAA Philippines, the highest rating an authority could ever give for a flight training device.



## – AIA's Foundation of Excellence. Some of AIA's pool of top notch Instructors.

# INSTRUCTORS



### **CAPT. JOSE LUIS M. CONCHA**

*Dir. for Operations/Head of Training, AIA*

Is a multi-jet rated pilot, with an FAA Airline Transport Pilot License (ATPL) and one of the most respected Instructors in the industry known for his strict implementation of standards and excellence in training.

Has worked with different airlines such as Air Philippines, South Phoenix Airways holding positions as VP Operations, Director for Operations and Chief of Pilots among others. He also worked as company pilot of Care Jet / Aviation Concept, Inc. (Guam, USA), company pilot of Bank of Utah Corporate Trust (Utah, USA). His current licenses are, FAA Airline Transport Pilot (Single Pilot Certified on King Air – B200), CAAP Airline Transport Pilot, CAAP Flight Operations Officer, CAAP Commercial Pilot License, CAAP Ground Instructor.



### **CAPT. LUCITO G. AMISCARAY**

*Chief Flight Instructor, AIA*

A seasoned pilot with more than 8,000 flight hours on his belt, whose sole passion is in imparting his knowledge and skills to aviation's next generation of pilots. He worked as a company pilot and flight instructor on Heletik Corp., South Phoenix Airways and North South Airlines. He holds an ATPL, CPL and FI License.



### **CAPT. AARON MICHAEL GUSSE**

*Flight Instructor, AIA*

Is an American who holds an FAA Commercial Pilot and an FAA Flight Instructor's License. He has worked as a Charter Pilot and is concurrently the Operations Coordinator of T3 Aviation Solutions at Subic Bay. With his experience and skills in implementing systems and quality of standards, Capt. Gusse helped AIA's Director for Training establish the company's training manual and standards in its setup stage.



### **CAPT. SATORU OSUKI**

*Assistant Head of Training for Standardization, AIA*

One of AIA's pride. One of the most respected Instructors in the industry known for his burning desire to equip the world's future pilots with the right attitude, skills and knowledge without compromising safety. Capt. Osuki is a Japanese who worked with various aviation companies in the U.S.A. such as ACCELERATED FLIGHT CREW TRAINING of Chandler U.S.A., STRAWBERRY AVIATION of Watsonville U.S.A. and TRENVECTOR AVIATION of Guam U.S.A. He is an FAA Certified Flight Instructor FAA Commercial Pilot – SEL / SES / MEL, FAA Air Transport Pilot and an FAA Airframe and Powerplant Mechanic.

## SAFETY & RELIABILITY

Success in aviation parlance is synonymous with safety – safety of students, of pilots and of all the surroundings affected by flight operations. Since safety and reliability is our primary consideration, AIA have invested on keeping a pool of factory-trained, licensed mechanics.

## JOB PLACEMENT PROGRAM & SCHOLARSHIPS

Asian Institute of Aviation grants FREE training to its Ab-initio graduates through its Flight Instructors Apprenticeship Program. After completing the program and obtaining the FI license, graduates will have the opportunity to work in AIA as Flight Instructor.

An AIA's Flight Instructor gains and build-up flying hours on his/her log book thereby obtaining the necessary experience that most airlines required. This is on top of the basic monthly salary and per hour productivity pay an FI enjoys.

# LOCATION



AIA maintains two facilities in two different locations within Luzon: the Makati Office and the Subic Bay Flight Training Center

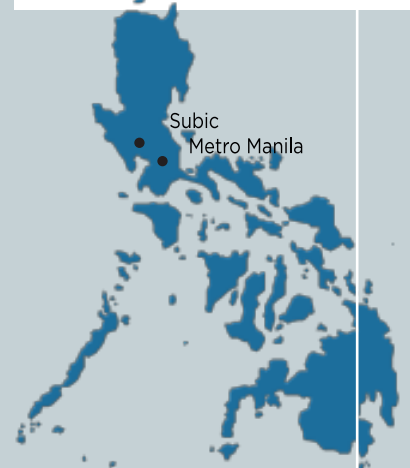
## THE MAKATI OFFICE,

Located at the heart of the Philippines' CBD, this serves as AIA's Executive Offices, Registrar, Finance, Marketing and Liaising Office with the CAA Philippines.

## THE SUBIC BAY FLIGHT TRAINING CENTER

AIA is strategically located in a superb training environment, with vast airspace for flight training. The AIA Flight Training Facility is situated in Subic Bay International Airport inside the Subic Bay Freeport Zone. The Subic Bay International Airport is a full instrument rated airport capable for precision and non-precision approaches. Subic is a Class C Airspace uniquely embedded with Class B, D and E airspaces suitable for flight training both for Visual and Instrument Flight Rule conditions. The close proximity of Subic airspace with the adjacent Manila and Clark International Airport airspaces provides our trainees quality exposure to international airline environment.

The prime training facility of AIA is accessible by land from any point of Luzon via superhighways. The North Luzon Expressway (NLEX) and the newly-built 94-kilometer Expressway (SCTEX) provide a convenient and pleasant drive, with an estimated travel time of only 2-3 hrs from Metro Manila, the capital of the Philippines.





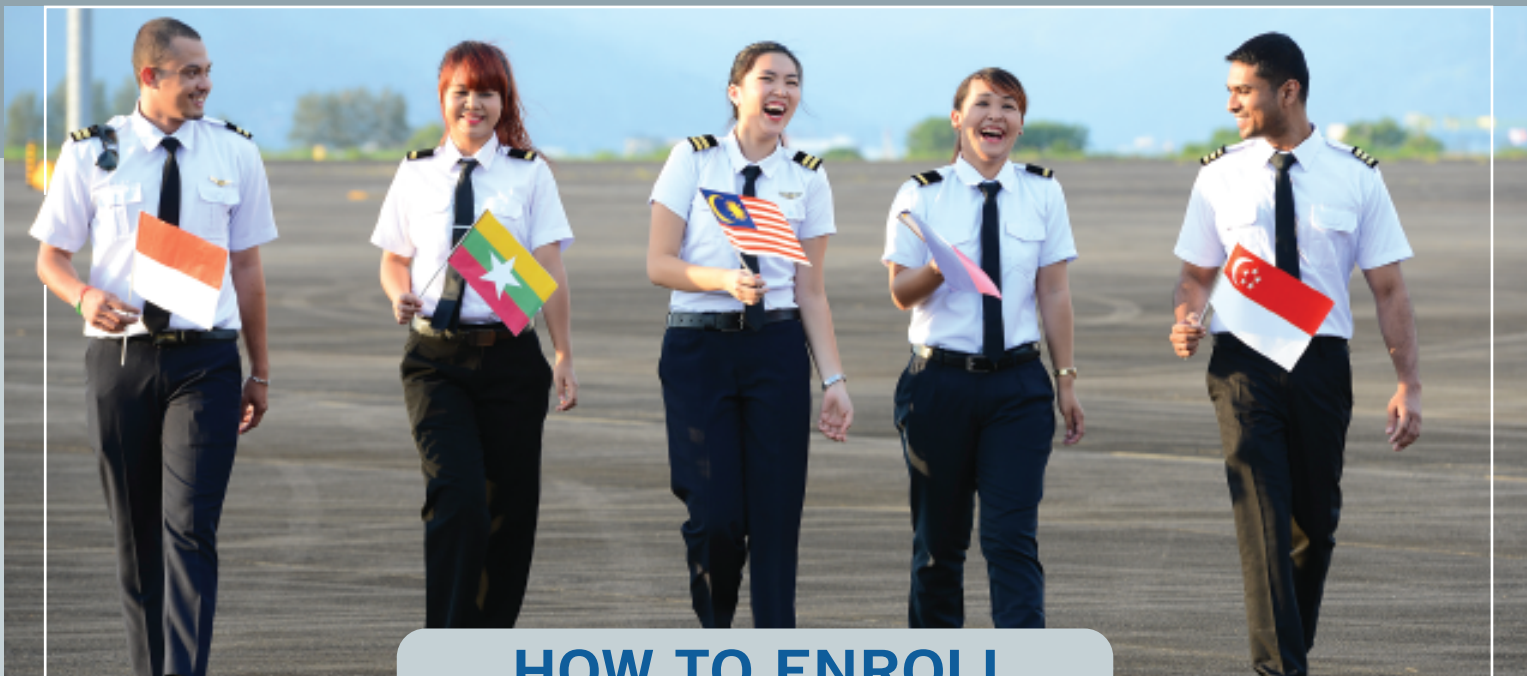
The AIA students are billeted with its partner hotel on a twin-sharing hotel room complete with hot & cold shower, air-con, television with cable and study desk. Accommodation is in a serene, uphill area of Subic Bay that is only around 1.2 km from AIA's flight training center. AIA students enjoy the scenic and peaceful environment.

## Subic Bay, Philippines

Subic Bay was developed by the United States and used to be the home of their naval fleet in the Pacific. Today, it is a top destination for both local and international tourists. Nice beaches, watersports (jet-ski, banana boat, kayak, diving etc), historical spots, zoo safari, ocean adventure, football field, karting, numerous hotels, fine international food selection and yacht club are just some of the Subic Bay attractions. As a Freeport zone, it has various Duty-Free shops, the likes of which are just 5 to 15 minutes away from our training facility. The secure and peaceful environment of Subic Bay enhances further the learning experience of our students



# HOW TO ENROLL / FAQ



## HOW TO ENROLL



### 1. **FILL-OUT**

You may fill-out an application form or contact our local partners' office in your country.



### 2. **SUBMIT**

Via email:

Resume/Bio-data

Clear, scanned copy of passport (the side with the photo)

Recent Academic document (Transcript of Records)



### 4. **BOOK YOUR FLIGHT**

Upon the receipt of the offer letter issued by the school, you may book your flight ticket to any airline bound for Manila. Contact us and submit a copy of your flight itinerary so we can schedule a transport service for you from the airport.



### 5. **PAYMENT**

Payment schedule is stated in the offer letter.



### 3. **OFFER LETTER**

After the receipt and evaluation of the required documents, an offer will be sent through email to the qualified applicant.



### 6. **PHILIPPINE ARRIVAL**

A designated staff from our school will gladly welcome you at the Manila airport.

Formal registration, orientation and the signing of training agreement will be done at our Manila/Makati office.

## FAQ

### 1 **What are the requirements for application to become a pilot in AIA?**

*Applicant must be at least 17 years of age, Male or Female, can understand and speak English, and in good health.*

### 2 **How to Apply?**

*Applicant may fill-out an application form online or contact our local partners in their hometown.*

### 3 **Do you help students get a job after graduation?**

*Yes, we do help willing graduates from our school to undergo our Flight Instructor's Apprenticeship Program. This program allows graduates to be hired by our school as Ground or Flight Instructor, thereby accumulating more flight time while enjoying a salary.*





## 4 What are the documents required for submission?

- Accomplished/Filled-out Application Form
- Resume/Bio-data
- Clear, scanned copy of passport (the side with the photo)
- Recent Academic document (Transcript of Records)

## 5 When could I start my training?

AIA accepts students and opens a new batch every 2nd Monday of the month.  
Training starts on the 3rd week of every month with a minimum of two students per batch.

## 6 How long is the course duration?

For the full Ab-Initio Course, it takes 12-14 months to complete. Although this depends factors such as students' performance & cooperation, weather disruptions, government-related and uncontrollable factors.

## 7 I am female, can I be a pilot?

Yes, a female can become a pilot. There are many lady pilots now working in airlines worldwide.

## 8 Where will I stay during the course training

We have hotel partners nearby our training facility in Subic Bay, Philippines at very affordable rates.

## 9 Do you have age requirements?

Yes, student must be at least 17 years of age.

## 10 Are foreigners like me allowed to study in the Philippines?

Yes, most of our students are from countries other than the Philippines. However, you may contact our office for specific instructions on visa requirements. We will handle the visa processing for you.

## 11 Is the license issued by AIA accepted worldwide?

It is the Civil Aviation Authority of the Philippines (CAAP) that gives the license. The role of AIA is to prepare its students to pass and qualify for the CAAP license issuance. CAAP is a member of the International Civil Aviation Organization (ICAO). More than 90 percent of countries world-wide are a member of ICAO. All ICAO members are obliged to accept the license issued by any of its member. Therefore, any license issued by CAAP is acceptable by almost all countries around the world.

## 12 How much is the cost of accommodation?

Around US\$ 110 per month for twin sharing (with a roommate)  
or US\$220 per month for single room occupancy

## 13 How much is the average food cost in the Philippines?

Food costs around \$2-4 for per meal.

## 14 How to get to your country and office?

By an airline with any Manila arrival.



**ASIAN INSTITUTE OF AVIATION**  
PROFESSIONAL PILOT & CREW TRAINING CENTER  
SUBIC BAY, PHILIPPINES

### MAKATI OFFICE

4/F Planters Products Bldg.  
109 Esteban St. Legaspi Village  
Makati City, Philippines 1229

Telephone : +63 2 805 7646  
Fax : +63 2 818 2056  
Email : [info@asianinstituteofaviation.com](mailto:info@asianinstituteofaviation.com)  
[ecalderon@asianinstituteofaviation.com](mailto:ecalderon@asianinstituteofaviation.com)

### SUBIC FLIGHT OPERATIONS CENTRE

Bldg. 8045-A Argonaut Hi-way  
Subic International Airport  
Subic Bay Freeport Zone  
Philippines 2222



**Asian Institute of Aviation-AIA**

[www.asianinstituteofaviation.com](http://www.asianinstituteofaviation.com)